

OVERSEAS MANUFACTURING DOESN'T HAVE TO BE A MYSTERY

CWS, an American company headquartered in Atlanta, has sourced products and assisted its clients in manufacturing goods throughout Southeast Asia for nearly two decades. Along the way, the company has developed a reputation for:

- ✓ On time delivery
- ✓ Improved quality
- ✓ Exceptional customer service
- ✓ Reduced costs

CWS TAKES THE "MYSTERY" OUT OF DOING BUSINESS OVERSEAS.

Our staff of experienced professionals handle every detail in the production process from engineering and design, tooling development, product certifications, production oversight, quality control, logistics and customs... In other words, we offer complete program management.

When first considering the possibility of manufacturing or sourcing a product overseas, the idea can be a bit overwhelming. After all, one must consider not only the physical logistics of getting a product manufactured in a foreign country, but also the language and cultural barriers, government regulations, shipping, customs and a variety of logistical challenges. CWS founders have more than 60 years of combined experience in successfully serving the needs of clients from a diverse background. The company has offices in China, with a full time staff offering engineering support, program management, specialized sourcing, quality control and logistics. In addition, the company has a legal staff on retainer that can make sure your interests and any proprietary information is properly protected.




ARE **YOU** READY
TO CONSIDER



 **(844) 943-3533**

www.cwsmanufacturing.com

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**COMPLETE
WORLDWIDE
SOURCING**

CWS Manufacturing is here to guide **You**
and **Your business** in the right direction

We will show **YOU** the benefits to outsourcing your manufactured products to Southeast Asia

The company maintains strong relationships with a variety of manufacturers in Southeast Asia including **Japan, Taiwan, South Korea, China, Thailand, Malaysia** and **Singapore**. Through its network of contacts, CWS is able to find the best possible fit between its client and the ultimate manufacturing partner. Our goal is to match resources with requirements in a manner that results in a cost effective, high quality product being produced overseas, at a significantly reduced cost over domestically produced goods.



PRODUCT DEVELOPMENT

CWS has maintained its engineering capabilities overseas for many years. The company learned that to have a truly successful and effective new product development program, it was imperative to have engineering support integrated with each factory and their production staff. In addition, to achieve meaningful continuous product improvement during the production process, it is equally important to have engineering oversight working closely with factory personnel and the CWS quality control staff.

Currently, CWS offers its clients a full range of engineering support and services.

- ✓ New concept design
- ✓ Full product engineering
- ✓ Finite element analysis
- ✓ Tooling development and fabrication
- ✓ Initial product certification
- ✓ Continuous product improvement



CONSISTENT HIGH QUALITY

We have heard many stories over the years about companies that came to Southeast Asia with the best of intentions, only to receive products a few months later that were significantly lower quality or deviated hugely from what was agreed upon. Unfortunately, this is not at all uncommon. It is our job to make sure our client companies never have this experience. We follow up on the details, so that you don't have to. But most importantly, we make sure that we manage every detail of the production process so that you can focus on growing your business. In simplest terms, we offer complete program management that is seamless in every way... from concept to delivery.



SEAMLESS LOGISTICS

Going overseas opens the door to many new experiences for most companies. It requires a familiarity with overseas logistics, export regulations, financing issues and options, customs requirements on both sides of the shipping process, customs clearance and duties paid in your country of domicile, inspections and final acceptance into your warehouse. CWS has been arranging all aspects of the logistics process for its clients for more than two decades. In nearly every case, our customers have found it much easier to simply let our staff handle everything and wait for the shipment to arrive at their dock. We have achieved this "trust" by consistently delivering on time, and making sure that no product leaves the factory unless it has been fully inspected and quality approved by a CWS inspector.

From selecting the right factory, to negotiating prices and overseeing the entire new product development process...we are there for you. At CWS we believe that *your* best interests are *our* best interests too...we consider ourselves a "partner"... working with each client to help achieve success in their business.



cwsmanufacturing.com